

# Partnership Approach to Patient Periodontal Care

AUGUST  
10th  
2018

## Calibrating the Entire Team: From Front to Back

### ***Frustrated that the whole team isn't speaking the same language?***

*Tired of the good cop/bad cop hygiene mentality? Feel like sometimes your schedule is Grand Central Station and other times a ghost town? Calibrate the entire dental team for clearer, more effective communications, increased treatment acceptance, and greater quality of patient care.*

*Drawing on her 35 years in the trenches' experience in dentistry, Jamie Marboe, RDH, BS, shares systems and protocols designed to attune the practice's periodontal processes. Learn step-by-step methods for diagnosis, treatment planning, case presentation, and overcoming obstacles. Attendees will develop their calibration action plan and distinguish the skills necessary to have the full team on the same page.*

#### **Learning Objectives:**

- Identify key inconsistencies with systems and communications from front to back office.
- Discover scheduling techniques for timely patient treatment return.
- Learn effective communication skills to prevent last-minute cancellations and no-shows.
- Eliminate old belief systems and mindsets.
- Gain confidence and effective verbal skills for recommending new treatment to an existing patient.
- Eliminate "running over": Learn how to keep an hour appointment to an hour!
- Identify how to create a unified approach to patient care and have everyone speaking the same language!
- Know when to refer: Not too soon and not too late.

**Please register by August 3, 2018**  
**RSVP: Tammie Pagano**  
**985-871-0001 Ext. 240-2300**  
**tammie.pagano@henryschein.com or**  
**Register Online: <https://hnrysc.hn/tech81018>**



**Mississippi State University  
Hunter Henry Center**  
One Hunter Henry Blvd.  
Starkville, MS 39762



**Registration: 8:00AM**  
Seminar Starts: 9:00AM  
Seminar Ends: 4:00PM



**Catered Breakfast  
& Lunch**  
Will be served!

# Join Us For This Incredible Event...

**AUGUST  
10th  
2018**

## Partnership Approach to Patient Periodontal Care Calibrating the Entire Team: From Front to Back



**Jamie Marboe,  
RDH, BS**

### Featured Speaker

**Jamie Marboe, RDH, BS** has over 30 years' experience in dentistry. During this time she has been a hygiene consultant, licensed hygienist, university clinical instructor, software trainer, and dental assistant. After receiving her certificate of dental assisting, Jamie fulfilled her dream of becoming a dental hygienist when she graduated with a Bachelor of Science degree from Idaho State University. She then went on to be a clinical instructor at Idaho State allowing her to share in her passion for teaching. In 2010, Jamie became a certified Eaglesoft trainer. With such a comprehensive background, she enjoys going into private practices coaching the staff on how to become a complete, high-performing team using hygiene as the practice backbone and their practice management system as THE tool to improve efficiency while decreasing headaches! Jamie still enjoys working as a hygienist in private practice

and loves attending continuing education courses. With such comprehensive experience, Jamie is of great value to any practice she is involved with. She is a native of California and lives in SE Idaho.

**Earn: 6 CE Credits**

**Cost: \$150 for Doctors**

**\$50 for Hygienists**

**\$50 for Assistants**

**\$50 for Staff Members**

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Please retain this statement for your records. You will also need to submit a copy of this statement with your ID# and License# included to the appropriate board or agency for licensure purposes.

Should you have any questions, please contact Connie West or Kim Bell at Golden Triangle Periodontal Center 662-329-2696.

Thank you for your participation and your interest in quality continuing education.

The federal government imposes certain restrictions on, and pursuant to the Sunshine Act requires public reporting of, transfers of value to a practitioner. Participation in this event may qualify as a reportable transfer of value under the Sunshine Act provisions of the Patient Protection and Affordable Care Act. Your Henry Schein representative can advise you of the reportable amount.